

Welcome to TEAM GLOBALNET powered by Quixtar.com

Name _____ IBO# _____ Passcode _____

Mentor's Name _____ Phone _____

Sponsor's Name _____ IBO# _____

3 Parts of the business Structure – The Team, The System, Quixtar.com

**8 Action Steps – 100% Personal Use, Clients, Share the Opportunity,
Globalnet Events, Listen to CD's, Read Books, Association, Mentorship**

4 Phases – REGISTER, REDIRECT, RE-EDUCATE, REFER/REPEAT

❖ REGISTER

- Sign up with Quixtar.com
- Create your Business Plan
- Create a Vision and Dream
- Make your Goals

❖ REDIRECT

- Create your first order
- Order Day _____ Ship Day _____
- Learn how to use Ditto Delivery our Auto Delivery Program
- Expand your profit with clients
- Understand Monthly Customer Volume Reporting - CVR
- Quixtar Visa – www.quixtar.com>shop/order>services>financial or call 800-832-3560
- IBO Bookkeeping 101 by Joe DePetris

❖ RE-EDUCATE

- Globalnet Live
 - Major Events – Date of next _____
 - Previews – Date of next _____
 - Seminars – Date of next _____
- Business Support Materials
 - Module 1
 - Module 2
 - Module 3
 - Contacting Aids, Marketing Aids, Training Aids
- Globalnet's Continuing Education – Monthly Bundle
 - Monthly Bundle – A book and 6 CD's monthly.

- **Team Sabo Web/Teleconference – Sunday Nights at 8:00 pm**
 - **Phone: 319-256-0200 pass code 776716#**
 - **Computer: www.gotomeeting.com meeting ID will be emailed.**
- **The Globalnet Voice Mail System**
- **Globalnet Website at www.teamglobalnet.com**
- **Team Sabo Website at www.sabogroup.com pass code sabo**
- **Become a Strategic Partner**
 - **150 points/month, CEP, Globalnet Live, voice mail, website, Ditto**
- **Power Player**
 - **Start your Business “B” Team**
 - **Own a board and easel for business briefings**
 - **Register 10 on “A” Team and 5 on “B” Team and you are a POWER PLAYER!!!!**

❖ **REFER/REPEAT**

- **Make a list of names in groups of Affinity. Who do you know?**
- **Make phone calls with Mentor.**
 - **Teach verbiage. “I am brand new to this concept, but I have linked up with some very successful business leaders in the area. You need to meet these leaders.”**
 - **Have you ever heard of a Co-op.**
 - **We are using a Co-op Approach to business.**
- **Do one on ones with Mentor.**
- **Schedule Home Briefing with Mentor**
- **Follow Up and Follow Through**
- **Register New IBO with Team Globalnet powered by Quixtar.**
- **Repeat the Process.**

Dream Enormous!!!!!!!!!!!!!!