

CHECK LIST FOR Mentors

Name _____ Phone _____

IBO# _____ Passcode _____

❖ REGISTER

- Be a Dream Weaver, Every meeting or phone call build self esteem and belief.
- Review the 3 Parts of the Business Structure – The Team, The System, Quixtar.com
- Review the Globalnet 8-Power plays – 3 Action, 5 Personal Development
- Help write a Business Plan. Set short-term, long-term and team sponsoring goals. Power Player!!!

❖ REDIRECT

- Tour website, put together first order of 68 PV. Copy to Ditto, goal 100 pts. per month.
- Zip Code: Order Day _____ Ship Day _____
- Explain secret PV/BV/IBO cost and case discount code in Quixtar catalogs.
- Check the Customer Volume Reporting – CVR
- Explain View and Manage Line of Sponsorship on the website.
- Signed up for the Quixtar Visa
Tel# 1-800-832-3560 or www.quixtar.com > shop/order>services>financial
- IBO Bookkeeping 101 - Tax benefits and proper accounting for a Home Based Business.

❖ RE-EDUCATE

- Business calendar: Globalnet Seminars, Previews and the next Major Event.
 - Go online and purchase tickets to next Major Event
 - Review Module 1 – Out _____ In _____
 - Review Module 2 – Out _____ In _____
 - Review Module 3 – Out _____ In _____
 - Tools Lent _____
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- Lend or sell bundle. Help them fill out Globalnet Continuing Education Standing Order for monthly bundle. As a leader YOU fax it to 949-673-2506.
 - Web/Teleconference – Sunday 8:00 pm 319-256-0200 Pass code 776716#
www.gotomeeting.com/join
 - www.sabogroup.com website and www.teamglobalnet.com website
 - Explain Strategic Partner and Power Player

❖ REFER/REPEAT

- Help new IBO fill out List of names/Affinity Lists. Create Strategic Plan.
- Teach them the verbiage: “I am green as grass; you need to meet my mentor.”
- Make phone Calls to set up two and three on ones from one of the Segmented List.
- Schedule a Home Business Briefing the following week.

❖ OFFICE

- Add to Email distribution list.

CONTINUE TO BE A DREAM WEAVER!!!! Help your New IBO believe that they can enjoy great products, become a leader and they can have the things they dream about.